

Amduus Information Works, Inc. develops enterprise level software for commercial, non-profit, and government agencies and organizations. Industries include manufacturing, service, health care, judicial systems, law enforcement, e-commerce, and real estate. The company develops software per specification as well runs it's own Software as a Service (SaaS) applications.

Originally formed in California's Silicon Valley in 2001, the company moved it's presence to Flint, MI in 2003.



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<http://www.amduus.com>

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Technical Services
For
Business And Government

Incorporated in 2001

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Progress Webspeed

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What is it?

Webspeed allows native language access to Progress databases and Progress Data Servers for web based applications.

They can be used by people outside of the company (aka internet), and/or by people inside the company (aka intranet), and/or by people of the company but outside the normal network (aka extranet).

Unlike client/server, distribution of the application is an email with the http address to the application.

These times require more customer interaction to keep customers! These types of applications allow you to offer value to existing (or new) customers keeping them coming back.

If a device has a browser on it, then you can write ABL based software that can be used by the device. That means different non-Progress supported devices such as Apples, smart-phones, and Android tablets can be used with your Progress application.

Example Apps

- **Work Order Requests** – allow customers to prompt for service to be done and keep in touch about updates about that service.
- **Sales** – sales can look up existing accounts with smart-phones or phone enabled tablets/PCs to answer various questions on site.
- **Customer Interaction** – Customers can see what state their order is in for large equipment.
- **Quotation** – if the company has multiple options available for equipment or services, you can have your customer or your sales people use a quotation tool.
- **Online Order Placement** – if your company allows for it (aka no design requirements), customers can place orders directly.
- **General Interaction** – Allow a web interface for questions to the company or company provided information.
- **Work Flow** – Customer interaction is no longer regulated to emails – sort and flow the right interactions to the right people.

The Reasons

Differentiate your organization from your competition.

Make your organization/business easy to interact with no matter where in the world or what time of the day your customers are found in.

A web site is a given these days – make your business web site more than a marketing brochure and start taking some orders and obtaining lead information on it!

Allow your company to take orders twenty-four hours a day from anywhere the internet is available.

Reduce the burden on sales from curiosity seekers – but allow them to ask for themselves (and capture information about them!)